



# EVERYTHING DiSC Management

DiSC measures dimensions of your personality rather than intelligence, aptitude, mental health or values. These profiles provide insight into human behaviour given various situations—for example, how you respond to challenges, how you influence others, your preferred pace, and how you respond to rules and procedures. Understanding personality profiles allows for better management of others, better leadership, higher sales gains and reduced conflict.

## OUTCOMES

- ✓ Building a Motivational Environment
- ✓ Developing Direct Reports
- ✓ Increasing Management Effectiveness
- ✓ Improving Engagement and Retention

## LEARNING SCHEDULE

### SESSION 1

Understanding your style and what motivates and challenges you at work

### SESSION 2

Understanding other people's style and how to identify

### SESSION 3

Directing and delegating others according to their style



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## LEARNING SCHEDULE

### SESSION 4

Tips and tricks on how to motivate others according to their style

### SESSION 5

Work effectively with your line manager

### SESSION 6

Action Plan – using Everything DiSC Management

DiSC measures four aspects of personality: dominance (D), influence (i), steadiness (S), and conscientiousness (C).

These foundational traits allow us to understand personal strengths and challenges as a manager or leader. Once understood, we can learn how to adapt to meet the needs of the people in our teams –making us more effective managers.

Even more powerful, when the program is run with your management team, collaboration heightens. Teams become more aware of how people like to give and receive communication, feedback and pace of work. Actions and work milestones developed under this model create enhanced working environments.

For the best learning experience, we recommend this Program be delivered face to face\*. We can schedule the course to be conducted over one or two days dependent on your business needs.

Ideally this program is run with your management team. It will drive culture as team members understand themselves and each other. The resulting effect is better communication and stronger relationships.

\* Everything Disc Management can be conducted virtually if best suited to your business needs.



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